

# Shannon McWilliams

Director for Arrow's Enterprise Security Group

## ARROW ENTERPRISE COMPUTING SOLUTIONS

Shannon McWilliams leads our enterprise security group. He leads the sales and channel development efforts that broaden channel capabilities around key IT solutions with our extensive enterprise security portfolio including Symantec, Fortinet, Gemalto, Intel Security, Palo Alto, RSA, Splunk, Trend Micro and more. With Shannon's 20+ years of experience in leadership roles at national business partner firms and running his own application development business, he understands how to apply practical technology solutions that meet business challenges in an environment that is changing more rapidly than ever before. His deep knowledge of the growing cybersecurity and cloud computing markets positions him as a thought leader and key resource for partners interested in delivering real value to their customers through the implementation of business solutions.

Since joining Arrow in 2010, Shannon has focused on expanding Arrow's ecosystem of value-added resellers and suppliers for key solutions in the marketplace including big data, analytics, security, mobility and cloud. Shannon earned a Bachelor of Arts degree from Florida Southern College and an MBA from Florida State University. He currently resides with his family in Tallahassee Florida.

