RenewIQ

Arrow's RenewIQ tool provides a one-stop-shop to acquire intelligence about your entire product life cycle, helps you protect your data center footprint, and even create new revenue streams throughout the entire life of the product. Protect your portfolio and generate life cycle revenue opportunities with Arrow ECS Services.

Increase Revenue and Generate More Opportunities

With a complete a 360-degree view of your install base data, you can differentiate yourself from your competition and become a trusted advisor to your customers by providing insight into service renewals, enterprise software, contract and warranty expirations and timelines for product refresh. Our expert sales and technical resources help convert a renewal rejection into a new product refresh opportunity — all in one sales motion.

- Increase revenue through higher attach and renewal rates for service offerings

- Improve win-back by tracking of lost opportunities

- Utilize single data repository for installed equipment

- View opportunity pipeline, including contract and warranty expirations allowing for easier forecasting

- Improve lead generation with visibility into add-on or trade-up opportunities

Make Quoting Simple

Once you have better visibility into the complete life cycle of your product and service portfolio, leverage RenewIQ to quickly and easily view, track and create quotes.

- View all your Arrow quotes across supplier lines and check their status

- Download and build end user quotes

- Receive validated vendor pricing data

- Login through MyArrow portal

BI That Works

Leverage detailed analytics to generate sales campaigns and gain better visibility into the complete product life cycle—from initial sale to environmentally friendly decommissioning.

- Gain insight about what you are selling, where and to whom

- View business intelligence to initiate sales campaigns

- Generate custom reporting and filtering (including end user reports)

Contact us today.

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Five Years Out