David Stewart

Vice President & General Manager

immixGroup, an Arrow Company

David Stewart is vice president and general manager of immixGroup, the public sector business unit within the Enterprise Computing Solutions division of Arrow Electronics (NYSE: ARW). Founded in 1997 and acquired by Arrow in 2015, immixGroup is the largest value-added distributor of enterprise IT products for the U.S. public sector.

David joined immixGroup in 2003 and served as vice president of sales for eight years before becoming vice president and general manager. He led the sales organization to focus on helping enterprise software and hardware companies do business with the government, no matter their size or experience in the market. David also led the launch of immixGroup's platform of services six years ago, which currently grows public sector revenue for 350 hardware and software companies and 1,200 solution providers, systems integrators, value-added resellers and other channel partners.

David has more than 30 years of experience in the technology sector and has a track record of identifying market opportunities, building a structure to take advantage of those opportunities and nurturing consistent corporate growth and success.

His career also includes 18 years at IBM Corp. as a global solutions sales executive managing sales, channels and product go-to-market strategies for the telecommunications and media vertical.

David has a bachelor's degree in business administration and finance from Virginia Tech.

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